



INTERNATIONAL
TRADE
ADMINISTRATION

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RECORD 2013 EXPORTS FOR BISMARCK, GRAND FORKS AND FARGO REGIONS

Bismarck Exports up 28%, Grand Forks Up 6%, Fargo Up 4% to Record Highs in 2013

WASHINGTON – The U.S. Department of Commerce’s International Trade Administration (ITA) announced on September 2 new export data showing record merchandise exports from the Bismarck, Fargo and Grand Forks metropolitan statistical areas (MSAs). Bismarck MSA exported \$119 million, an increase of 28 percent or \$26 million from 2012 to 2013; Grand Forks MSA exported \$238 million in 2013, a 6% increase over 2012; and Fargo-Moorhead MSA export a record \$818 million, an increase of 4 percent or \$32 million from 2012 to 2013.

The Asia Pacific Economic Cooperation (APEC) region and NAFTA were the leading destinations for Bismarck, Grand Forks and Fargo exports. Top exports included machinery, crops and processed foods.

“More and more businesses are looking at international market diversification as a means of weathering the global economy and building their customer base,” said Heather Ranck, Director of the U.S. Commercial Service in Fargo. “Whether you’re looking to make that first export sale or expand your current international sales, now is a great time to start.”

According to international trade figures released today by ITA, 156 U.S. metropolitan areas exported more than \$1 billion in merchandise in 2013. More than 200 metropolitan areas registered positive export growth between 2012 and 2013 – with 134 reaching record export levels.

The Department of Commerce’s International Trade Administration works with American businesses of all sizes to identify export opportunities for their products and services to bolster President Obama’s National Export Initiative (NEI). A focus of the NEI is helping metropolitan areas identify regional strengths in order to increase their exports, boost the local economy, and create jobs for American workers.

For more information on exporting, contact the U.S. Commercial Service in Fargo at (701) 239-5080 or visit <http://www.export.gov/northdakota/>.

For more information on the impact of Metropolitan Statistical Areas on U.S. exports, including fact sheets for the top 50 exporting MSAs in 2013, visit <http://www.trade.gov/mas/ian/metroreport/index.asp>.

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International Trade Administration

The International Trade Administration (ITA) is the premier resource for American companies competing in the global marketplace. ITA has 2,100 employees assisting U.S. exporters in more than 100 U.S. cities and 72 countries worldwide. For more information on ITA visit www.trade.gov.